

# Iron Sharpens Iron

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**SUMMARY:** *All-rounded people have been smoothed by rough experiences!*

## 1 Souvenirs

I was once taken to an underground curio shop that had an aquarium of colourful **rounded** river stones been sold as mementos. The prices were ludicrous.

When you see a person whose responses to life are **smooth** and **even**, know that he or she has been **chiseled into shape** by water, wind, dust and other stones. Their smooth traits came through the **rough experiences** they have had.

*Are you worth their worth?*

We appreciate the valuable traits in others but we don't like experiencing the **criticisms** and **rejections** that have **polished** them. For you to become all-rounded, be ready to face rejections and corrections from those around you.

*Gaining relevance is not a painless process.*

***To resist change is to retain  
your shapelessness!***

## 2 Accommodation

*Birds don't land on a leafless tree!*

Although you do not need to change to get into other people's lives, you need to change if you want them to get into your life.

*Mkono mtupu haulambwi.*

Something about you must become **relevant to people**, if you want them to have a reason to get into your life.

People are like pets; it's not you that they love; it's what you give them. More correctly, it's what they can take from you.

*You are just a shop to pick from and pay to!*

Gaining relevance involves reaching out to people and, sometimes, you will experience rejections and disappointments. Sometimes you get absolutely no response.